

## JEANETTE R. FLORY-SAGAN - BIO



**Jeanette R. Flory-Sagan** founded **Cereus Asset Services LLC** in 2018 after years of commercial real estate experience. Cereus is her platform to share vast portfolio expertise and decades of solutions-driven experience with clients holding office, multi-family, industrial and retail assets under management in many major U.S. markets.

Before being named Partner in 2008, her career path rose for more than a decade at **Bentall Kennedy (U.S.) LP**. Bentall Kennedy, now known as BentellGreenOak, is one of the largest global real estate investment advisors.

The earlier milestones during her Bentall Kennedy tenure included:

- Asset managing a \$1.7B portfolio of office and multi-family Strategic Assets for a US Open-End real estate private equity Fund (AUM \$10B GAV) located in the Mid-Atlantic, NYC/NJ and Seattle
- Setting strategic priorities and directing the Asset Management team activities for that Fund in collaboration with Product n Sector Leaders, and serving as the conduit between Asset Management, Portfolio Management and the Fund Trustee
- Establishing the first Asset Management office outside the firm's Seattle Headquarters
- Overseeing a team responsible for a portfolio of 84 assets valued at \$1.8B, including office, multi-family, industrial, retail, development and land assets located in the Eastern Region of the US
- Leading a team with three Separate Account clients and one Closed-End Development Fund client in overseeing a 7.4 million sf portfolio valued at \$600 million, with portfolio assets in office, multi-family, industrial, development and land
- Serving as Asset Manager for a portfolio of 16 Separate Account and Open-End Fund assets totaling over 4 million sf valued at \$250 million and located in Dallas, Atlanta, Denver, Kansas City and Seattle

Prior to joining Bentall Kennedy, Jeanette served as an Asset Manager and Director of Due Diligence for **Ibex Institutional Advisors** in Miami, Florida from 1993 through 1997.

Additional detail about Jeanette's career highlights can be found on her LinkedIn page.

Jeanette has been involved in **CREW (Commercial Real Estate Women) Network** for over 20 years, both at a local chapter level and at the Global level.

- She is an instructor for the 2019-2020 award-winning CREW Seattle Leadership Series.
- In 2017 and 2018, she served on the **CREW Network Global Board of Directors** and was the liaison to the chapters located in Georgia, North and South Carolina and Alabama.
- She is a mentor for the 2019 CREW Network Leadership Certificate program and co-led the First Time Attendee Session at Convention.
- In 2018, Jeanette was the moderator of the Blockchain session, and co-leader of the First Time Attendee Session at the CREW Network Convention, and participated in CREW's Leadership Certificate Program.
- She was a mentor in 2013 and 2014 for the CREW Network Bridging the C-Suite Gap mentoring program.
- She previously served on the boards of CREW Seattle and CREW Miami as Secretary/Treasurer and Membership Director, respectively. She also served on the Membership Committee for CREW Washington DC for several years.
- Jeanette is a **Visionary for the CREW Network Foundation**.

Jeanette was selected as a **2017 Real Estate Forum Woman of Influence**.

Since 2016, she has served on the **Industry Advisory Board for Virginia Tech's** undergraduate Real Estate Program since 2016 and has been a member of the Career Committee.

- Each year, she sponsors a Virginia Tech student to attend the Annual CREW Network Convention.
- She also serves as a mentor for a student during their four years of the program.

In 2016, Jeanette was honored by **Autism Speaks Light It Up Blue** when she collaborated with more than 50 owners across the US to "light" more buildings than anyone in the history of the organization and has co-sponsored numerous events for Autism Speaks community outreach.

While working in the Miami market, she served as **Treasurer for the City of Coral Gables Business Improvement District**.

She volunteered her time on the Auction Committee for the **Georgetown Lombardi Women & Wine** benefit, a significant fundraising event to support the leading comprehensive cancer center in the Washington, DC metropolitan area.